

Viessmann Climate Solutions



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Agenda

- Short company introduction** (Sören)
- Why Planview** (Sören)
- System Design / Learning Curve** (Anna)
- Biggest Use-Case** (Anna und Sören)
- Single Point of Truth / Data** (Anna)
- Future Planview** (Anna and Sören)

We create living spaces
for generations to come



 **Viessmann Family Holding**

Board of Directors

Business Areas

Diversification

Foundations

Viessmann
Climate
Solutions

Viessmann
Refrigeration
Solutions

Viessmann
Investment

VC/O

Viessmann
Real Estate

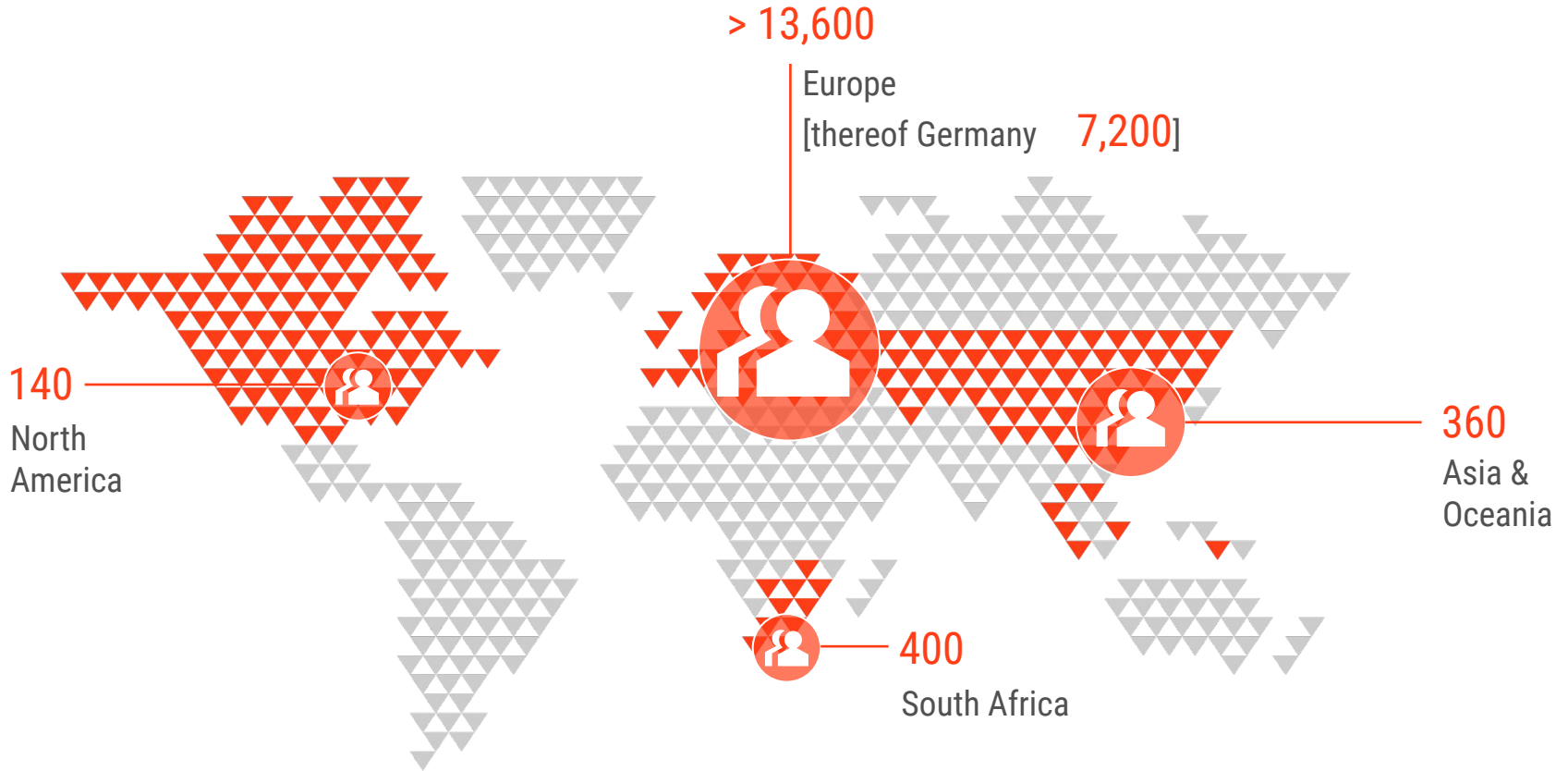
Future
Generations

Customer Focus

*Company for
Entrepreneurs*

*Spread Risks,
Exploit Potentials*

Employees worldwide > 14,500



The Integrated Viessmann Solution Offering

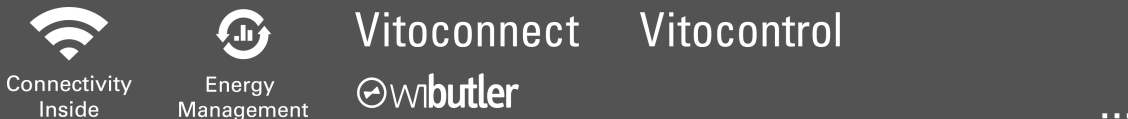
Dienstleistungen
Value Added Services

Service Plus viShare viContact
Wärme + Strom FörderProfi Adminprofi ...

Digitale Services
Digital Services



Konnektivität & Plattformen
Connectivity & Platforms



Produkte & Systeme
Products & Systems



ONE BASE

Why Planview?

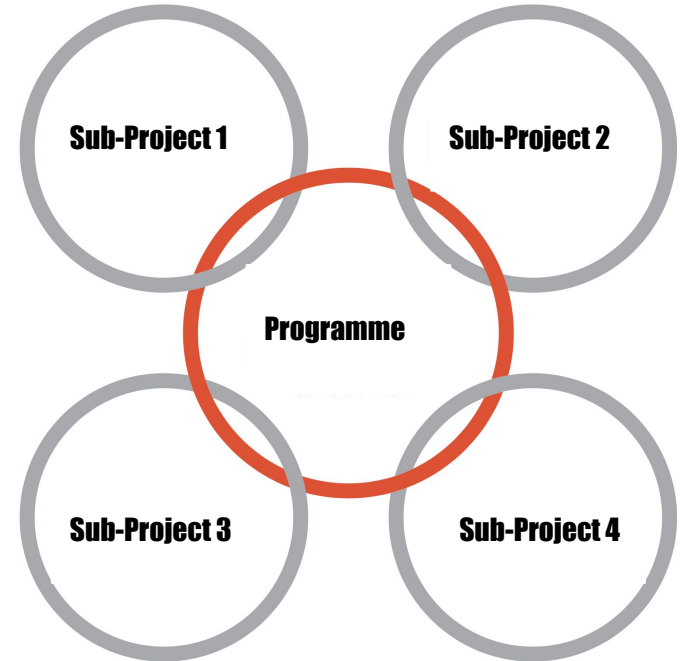
In the past, we didn't have a central platform that would have given us a perfect overview of ongoing projects. That's why it wasn't always easy to identify dependencies, plan resources and assess project progress.



Why Planview?

In a nutshell

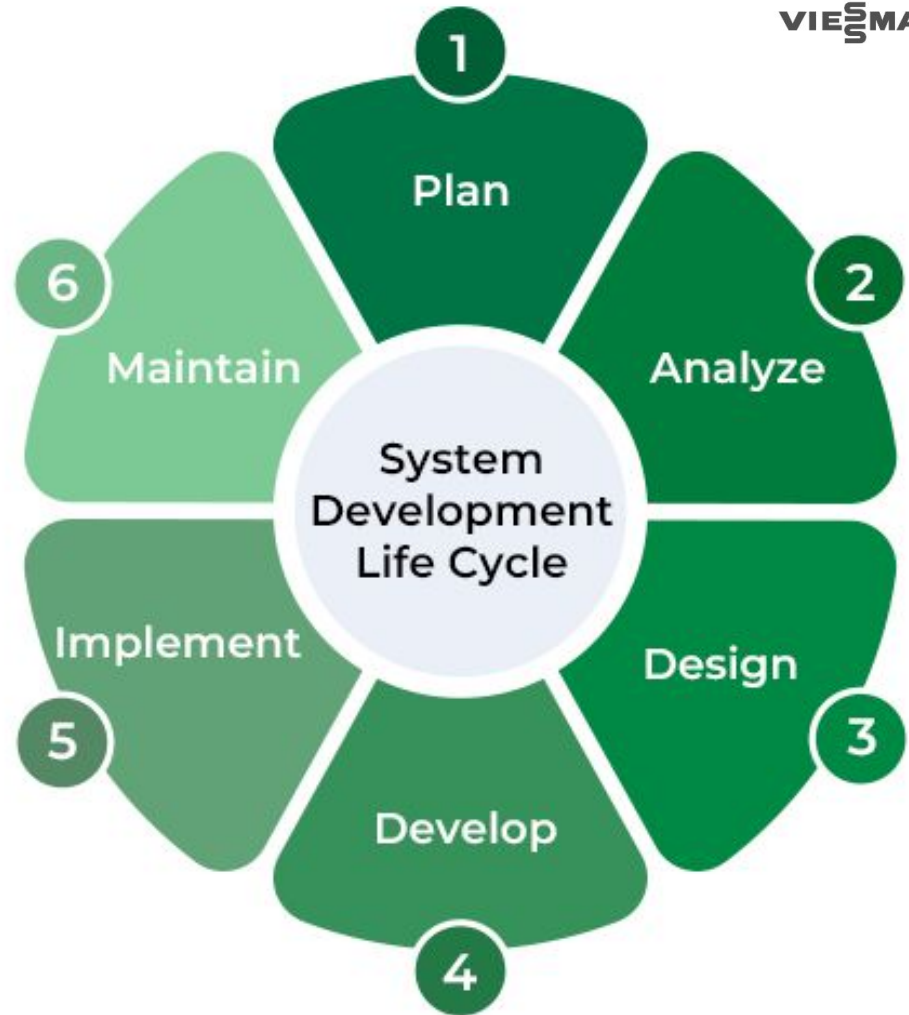
In order to have a better overview of the product lines, be even more customer-centric, and, above all, establish comprehensive resource management, the Viessmann Group was looking for a central platform for portfolio and work management. The goal was to manage projects in the long term so they could be implemented as a continuous process across all divisions. There was a concrete need for action in communication, the prioritization of projects, and in the allocation of resources.



System Design / Learning Curve

At the beginning we had a very complex R&D structure which was implemented in Planview.

Viessmann R&D structure has been made easier in recent times. Planview is so flexible that we were able to make system adoptions without long system downtimes.



System Design / Learning Curve

One of the main values in Viessmann is transparency.

In the past we used different tools and we wanted to build a single point of truth with Planview support.

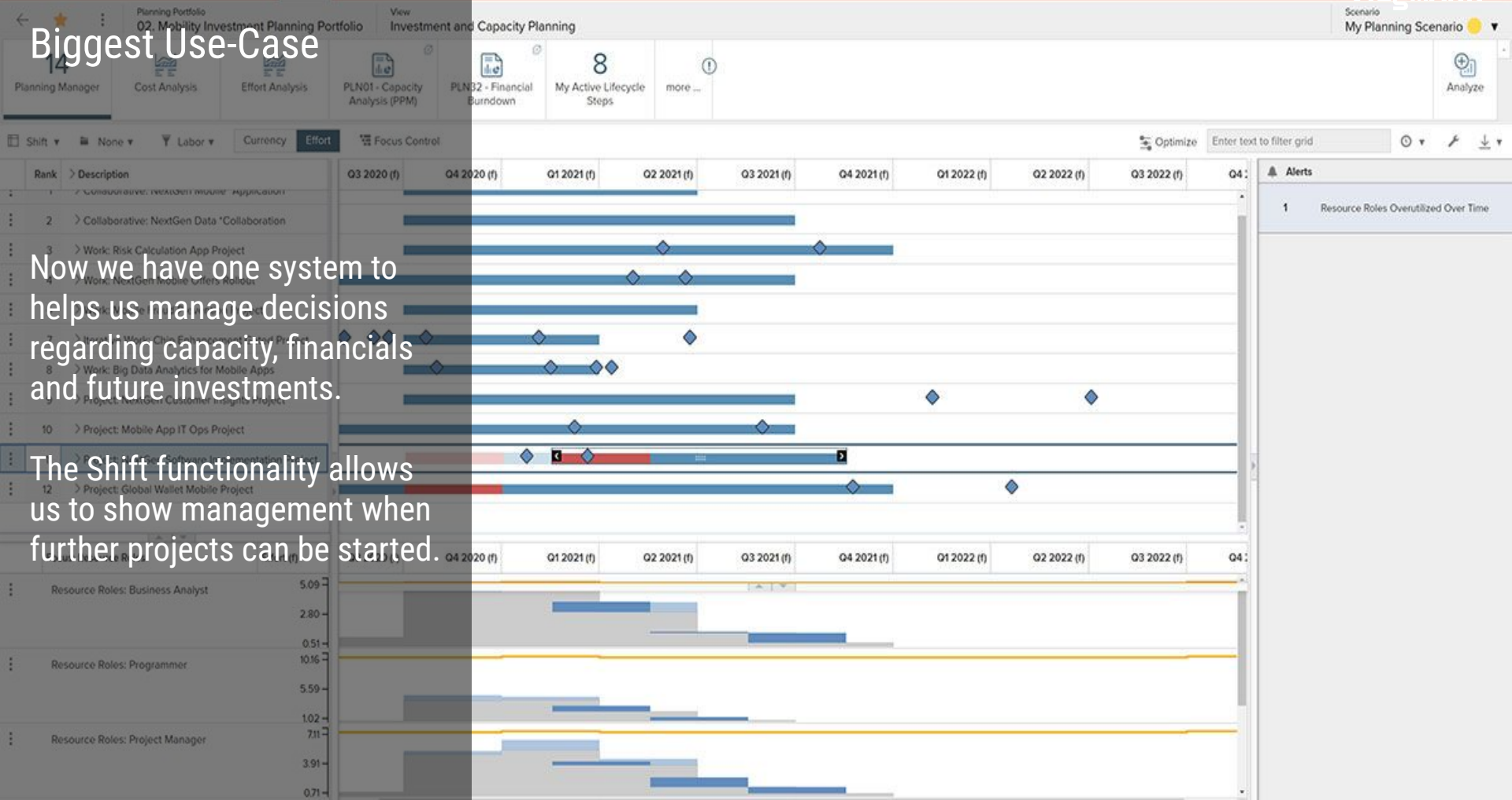
Implementation of Planview resulted in increased transparency on one hand and on the other hand we allowed users to update project data freely.



Biggest Use-Case

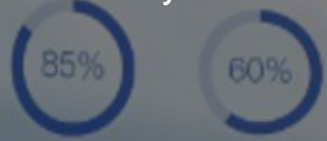
Now we have one system to helps us manage decisions regarding capacity, financials and future investments.

The Shift functionality allows us to show management when further projects can be started.



Single Point of Truth

Now we have one platform where all the financial and capacity data is located. The result of this is the ability to report more effectively.



Future Planview

Plans for future implementations are as follows:

- Rollout Products (Outcomes)
- Expansion of the reporting
- Roadmaps
- Simplification of processes
- Implementation of new Areas



We are currently still in a pending process and must comply with all antitrust requirements until the transatlantic partnership between Carrier and Viessmann comes into effect.

Therefore, we will not answer any questions or take a position in this regard.

Thank you for the understanding.

VIESSMANN

Climate Solutions



VIESMANN