DATA SHEET

Changepoint PLUS

Deliver better quality work using the Changepoint and Projectplace connector

Disconnected Delivery

There are two business problems that are addressed by this service:

- **Delayed service deliverables** because of disconnected tools and resources making it hard to collaborate, participate, and own the work

- **Delayed billing and clear revenue recognition** because of inflexible work (planning and execution) structure forcing re-work of financials from financial and project managers

Changepoint PLUS: Empowering Work in New Ways

Changepoint PLUS provides a more connected and streamlined approach to financial visibility and work collaboration. With this connector, you can utilize both the capabilities of Planview Changepoint™ and Planview Projectplace™ that enables:

- ✔ Streamlined contracts and financial structure with Changepoint

- ✔ Self-assigned work opportunities and time recording integrated with Projectplace

- ✔ Stronger work collaboration and financial integrity within the framework

- ✔ Increased flexibility and power by utilizing these two solutions together

Business Outcomes

- Deliver quality results faster using a flexible and collaborative workspace that streamlines governance by aligning work execution and financial structures

- Provide Services organizations a more agile and collaborative environment to achieve services delivery success through connected work

- Promote "project" flexibility for services organizations looking to work and achieve desired services work goals to assist in meeting organizational KPIs

- Ensure contract(s) agreements between the customer and services organization are maintained to ensure successful financial outcomes and revenue clarity

Capabilities

- Increase collaboration across agile work teams and task creation

- More opportunities for self-assigning and project execution for new clients

- Collaborate with all customer and internal project stakeholders

- Adjust and manage staffing levels to meet active and incoming demand

More about the connector

- Available with the Changepoint 2022 release

- Changepoint PLUS licensing includes Projectplace

We're building the future of connected work

Unlike other PSA providers, Planview® has a range of solutions for every Services Organization. Whether an embedded services organization focused on implementations or a professional services company focused on revenue and margins, we help customers attain business outcomes. Configurable workflow capabilities enable services processes, while resource management capabilities can solve the thorniest capacity and staffing issues. Purpose-built dashboards and analytics provide the insights needed to make critical decisions around financials, billable utilization, and other key areas.

Planview solutions enable the full services lifecycle from quote to cash either natively or through integrations to CRM and ERP systems. Look to Planview's PSA solutions to increase productivity, provide end-to-end operational visibility from executives to engagement teams, and drive higher profitability through improved efficiencies and transparency.

planview®